

John and Stephanie Dilworth 133 Teal Circle

Ocean Pines, MD 21811

Piney Island Builders 29 Broad Street Berlin, MD 21811

It's hard to believe it has been almost four months since the completion of the renovation of our house and we did our final walk-through. Sorry for the delay in writing but we wanted to live in the house and use it for a period of time before we let you know what a great job you did. As you know I work closely with many homebuilders, both large national companies and small local builders. In my experience I have seen many new home buyers who were thrilled with their purchase immediately after moving in only to find that after living in the house things weren't exactly as they seemed. Looking at new construction and living with new construction are two different things. I have also heard horror stories and personally seen some very strained relationships between builder and buyer that soured the experience for the buyer (who was building their dream home) and I've seen some shoddy workmanship over 25 years.

First let me say that all through the design, selection and construction processes you were both fantastic. Even the smallest, easiest project has bumps in the road and particularly a major renovation, as our project was. When those arose in our situation they were addressed in a spirit of cooperation with the focus on solving the problem correctly. You allowed us full access to the house during construction which we both greatly appreciated. I know there must have been a few times when you regretted it because of the phone calls asking questions, but you never shut us out.

As the house was being rebuilt we could see the quality of construction both inside and out. When it was finished we had converted a Boise Cascade kit house built in the 1970's to a completely modern home that will become our primary residence in the future. Now that we have lived in it and used it for a period of time we are certain we got what we wanted and that it will meet our needs. Oh, and everything works!

Our relatives, friends and neighbors all comment on how great the house looks and what a major improvement it is over what we had.

We have no doubt we chose one of the best builders in the area to rebuild our house and would welcome the opportunity to tell others.

Sincerely

John and Stephanie